



## Department of Commerce | Community Capital Facilities

Innovation is in our nature.

In the last application cycle, the primary reason why an applicant was not recommended for funding was because it did not meet the above-listed eligibility criteria.

***For example:***

- Numerous applicants submitted lease agreements that were still in draft form. Such agreements must be executed by the application deadline.
- Some applicants incorrectly assumed that we make “lead” gifts early in a capital campaign. That is not the case.
- Although our advisory committees are sensitive to the need for a diversity of fundraising approaches, they are skeptical of capital campaigns that are too dependent upon loans.
- Some partnerships were rejected because they did not have an executed joint-operating agreement, the financial arrangements were unclear, or a local jurisdiction benefited more from the partnership than the nonprofit.